

BroadSpan Advises Brazil's Seal Telecom on Sale to Converjint Technologies



Rio de Janeiro, Brazil – April 2021 – We are pleased to announce that BroadSpan Capital acted as exclusive financial advisor to Seal Telecom and its shareholders in its sale to Converjint Technologies. Seal Telecom is a Brazilian multinational integrator that provides innovative Audio & Video, Unified Communication, Smart Buildings, Broadcast, and Fire & Security solutions. Seal Telecom serves Latin America with over 500 employees and offices in Brazil, Argentina, Chile, Peru, Colombia, Costa Rica and Mexico.

Converjint Technologies is a \$1.4 billion global industry-leading systems integrator that designs, installs, and services Electronic Security, Cybersecurity, Fire Alarm, and Life Safety systems, with over 5,000 employees and more than 150 locations worldwide, including a strong presence in North America, Europe, and Asia Pacific.

The acquisition of Seal Telecom is a milestone for Converjint as it represents its expansion across the Latin America region. The synergy Seal Telecom brings to the organization will strengthen Converjint's ability to serve multinational companies and deliver innovative technology solutions in Latin America and to the rest of the world.

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ABOUT BROADSPAN

BroadSpan Capital LLC, founded in 2001, is an independent investment banking firm that provides corporations, partnerships and government institutions with impartial advice related to mergers & acquisitions and financial restructuring in Latin America and the Caribbean. BroadSpan delivers solutions to clients from its offices in Miami, Rio de Janeiro, São Paulo and Bogota and through affiliate offices located in 30 countries around the world.

SELECTED BROADSPAN TRANSACTIONS

Trinidad & Tobago	Argentina	Brazil	Ecuador	Belize
 ansa mcAL has acquired बैंक ऑफ बरोडा Bank of Baroda March 2021 BroadSpan acted as exclusive financial advisor to ANSA McAL 	Committee of Cordoba Bondholders February 2021 BroadSpan acted as exclusive financial advisor to the Committee 	 ZUCCHETTI has acquired Compufour September 2020 BroadSpan acted as exclusive financial advisor to Compufour 	Committee of Ecuador Bondholders September 2020 BroadSpan acted as exclusive financial advisor to the Committee 	Committee of Belize Bondholders August 2020 BroadSpan acted as exclusive financial advisor to the Committee

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