



BroadSpan Advises AGS on the Acquisition of Omni Transloading



Miami, Florida – February 2024 – We are pleased to announce that BroadSpan Capital acted as exclusive financial advisor to Agencias Universales S.A. (“AGS”) and its shareholders on the acquisition of 55% of the outstanding shares of Omni Transloading & Logistics and Omni Bulk Services, Inc. (“Omni”).

AGS is a leading multinational shipping and logistics company with operations in more than 20 countries in Latin America, the Caribbean, Europe, Asia, and the United States.

Omni is a premier rail transloader, offering an integrated transportation package of warehousing, handling, and trucking services from centrally located rail and non-rail facilities in South Florida since 2014. Omni’s services include complete supply-chain management, traditional warehousing, and cross-dock distribution.

AGS’ acquisition of Omni is another strategic move in its overarching expansion efforts, not only amplifying its international reach but also consolidating and fortifying its existing intermodal transportation business on a global scale. Omni’s rapidly expanding platform has established a strong reputation in the industry and represents an opportunity for additional synergies with AGS’ operations in South Florida.

“Very pleased to support AGS in yet another successful acquisition in the United States while leveraging our logistics sector capabilities,” said Mike Gerrard, BroadSpan’s CEO.

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ABOUT BROADSPAN

BroadSpan Capital LLC, founded in 2001, is an independent investment banking firm that provides corporations, partnerships and government institutions with impartial advice related to mergers & acquisitions and financial restructuring in Latin America and the Caribbean. BroadSpan delivers solutions to clients from its offices in Miami, Rio de Janeiro, São Paulo, Mexico City and Medellín and through affiliate offices located in 30 countries around the world.

SELECTED BROADSPAN TRANSACTIONS

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|  has acquired a 70% stake in  February 2024 BroadSpan acted as exclusive financial advisor to AGS United States / Chile |  has sold 100% of shares to  November 2023 BroadSpan acted as exclusive financial advisor to Laboratorios Arsenal El Salvador |  has sold a 51% stake to  April 2023 BroadSpan acted as exclusive financial advisor to Pimco Brazil |  has acquired a 97.6% stake in  April 2023 BroadSpan acted as exclusive financial advisor to Bepensa United States / Mexico |  has sold their equity interests in two anhydrous ammonia plants located in the Caribbean February 2023 BroadSpan acted as exclusive financial advisor to EOG Trinidad & Tobago |
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