

# BroadSpan Reinforces Latam Footprint with Mexico Expansion



September 2021 – We are pleased to announce that BroadSpan Capital has expanded its operations in Mexico through the establishment of a presence in Mexico City and the hiring of senior banker Luis Camarena as Managing Director and Head of Mexico. Through these efforts BroadSpan will expand its capacity to deliver its core Restructuring Advisory and M&A Advisory services to clients in Mexico as well as further facilitate cross border transactions for clients based in other markets.

Prior to joining BroadSpan, Mr. Camarena headed the Mexico operations of European investment banking firm Alantra for three years. Prior to Alantra, Luis was a Director of Rothschild’s Mexico team for over eight years where he led numerous successful restructurings and M&A transactions. Prior to Rothschild, Mr. Camarena worked at both Lehman Brothers and JP Morgan in the Investment Banking groups in Mexico City, Monterrey, and New York.

"We are delighted to bring Luis into the BroadSpan structure. It is rare to find a banker of his caliber that has not only the proven restructuring and M&A track record, but also successful experience working in both the bulge bracket and boutique environments. A fantastic fit for all parties." said Mike Gerrard, BroadSpan's CEO.

"I'm excited to join a team of bankers with an unmatched level of experience and track record that has successfully built a true US-Latin American IB platform. BroadSpan's top ranked restructuring practice and longstanding leadership in cross border M&A will bring significant value to our clients as we expand in what is the second largest economy in Latin America." commented Mr. Camarena.

## SELECTED RECENT RESTRUCTURING TRANSACTIONS

Argentina	Ecuador	Belize	Costa Rica	Trinidad & Tobago
 <p><b>Province of Cordoba</b></p> <p>January 2021</p> <p>BroadSpan acted as exclusive financial advisor to the Creditors' Committee.</p>	 <p><b>The Steering Committee of Ecuador Bondholders</b></p> <p>September 2020</p> <p>BroadSpan acted as exclusive financial advisor to the Creditors' Committee.</p>	 <p><b>The Coordinating Committee of Belize Bondholders</b></p> <p>August 2020</p> <p>BroadSpan acted as exclusive financial advisor to the Creditors' Committee.</p>	 <p><b>FMO &amp; DEG Debt Restructuring Advisory</b></p> <p>June 2020</p> <p>BroadSpan acted as exclusive financial advisor to FMO &amp; DEG</p>	 <p><b>The Committee of Petrotrin Bondholders</b></p> <p>US\$ 570,295,500 9.750% Senior Secured Notes due 2026</p> <p>June 2019</p> <p>BroadSpan acted as exclusive financial advisor to the Creditors' Committee.</p>

## SELECTED RECENT M&A TRANSACTIONS

Colombia	Brazil	Brazil	Trinidad & Tobago	Brazil
 <p>has sold 33.3% of its shares to</p>  <p>September 2021</p> <p>BroadSpan acted as exclusive financial advisor to Fondo Progresa</p>	 <p>has sold 100% of its shares to</p>  <p>June 2021</p> <p>BroadSpan acted as exclusive financial advisor to Milfra</p>	 <p>has acquired</p>  <p>June 2021</p> <p>BroadSpan acted as exclusive financial advisor to OceanPact</p>	 <p>has acquired</p>  <p>February 2021</p> <p>BroadSpan acted as exclusive financial advisor to ANSA McAL</p>	 <p>has sold 100% of its shares to</p>  <p>March 2021</p> <p>BroadSpan acted as exclusive financial advisor to Seal Telecom</p>

## ABOUT BROADSPAN

BroadSpan Capital LLC, founded in 2001, is an independent investment banking firm that provides corporations, partnerships and government institutions with impartial advice related to mergers & acquisitions and financial restructuring in Latin America and the Caribbean. BroadSpan delivers solutions to clients from its offices in Miami, Rio de Janeiro, São Paulo, Mexico City and Bogota and through affiliate offices located in 30 countries around the world.

**BroadSpan Capital | Investment Banking and Restructuring Advisory**

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